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To : Dave Ariën
 Purchase Dept.
 EXMAR SHIPMANAGEMENT NV
 As agents to owners
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Email: E-mail : purchase@shipmanagement.exmar.be www.exmar.be
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DATE: 18-juil-12

Your reference No. : Q-109-OF-82388
 Our Quotation No. : Q2012RH276
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD920A-1E1B1-GXXXX-U2	DP Transmitter type JTD Range : 0-10000 mmH2O Wetted parts: stainless steel Process connection: Rc1/2 bottom Electrical Conduit and Explosion-proof G1/2,FM Intrinsically Safe No display No mounting bracket	1	1008	1 008,00	6
2	JTD920A-1E1B1-XXXXX-U2C7	Dito Range : 0-7000 mmH2O Electrical connection: G1/2 without approval Process connection: reverse	3	992	2 976,00	6
3	JTG940A-1E1B1-GXXXX-U2	GP Transmitter type JTG Range : 0-1 Kgf/cm2 Wetted parts: stainless steel Process connection: Rc1/2 bottom Electrical Conduit and Explosion-proof G1/2,FM Intrinsically Safe No display No mounting bracket	1	1023	1 023,00	6
4	JTG940A-1E1B1-XXXXX-U2	dito Range : 0-15 Kgf/cm2 Electrical connection: G1/2 without approval	2	977	1 954,00	6
5	JTG960A-1E1B1-XXXXX-U2	dito Range : 0-80 Kgf/cm2 Electrical connection: G1/2 without approval	2	977	1 954,00	6
				Total	EURO	8 915,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	8 915,00
				VAT 21%	EURO	
				Total	EURO	8 915,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)