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To : Handan AYDIN  
 HTG / Entek Teknik  
 Tel: (216) 459 8660  
 Fax: (216) 459 8370

DATE: 17-juil-12

Your reference No. :  
 Our Quotation No. : Q2012RH273  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Att.:  
Tel.:  
Fax:  
Email:  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MTG18A-100PD2LSEAAJTX-XX-X	MTG 2 Loops DN100 PN16	4	1086	4 344,00	8
2	MTG18A-100PD2LSEAAJTX-XX-X	MTG 2 Loops DN100 PN16	2	1086	2 172,00	8
3	MTG18A-150PD2LSEAAJTX-XX-X	MTG 2 Loops DN150 PN16	2	1256	2 512,00	8
				Total	EURO	9 028,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	9 028,00
				VAT 21%	EURO	
				Total	EURO	9 028,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.