

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : AMX ENGINEERING LLC,  
 Ukraine, Kiev  
 Juridical address: 04107, Podgornaja/Tatarskaja st. 3/7  
 Actual address: 02081, Dneprovskaja nab., 21  
Att: A.Kharchenko  
Tel: Tel.: +380(44)499-07-88  
Fax: Fax: +380(44)499-07-80  
Email: i.gordienko@amx-engineering.com  
Web:

DATE: 20-juil-12

Your reference No. :  
 Our Quotation No. : Q2012RH264  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP201-ESD2D-15MA-M	Smart valve positioner Remote type TIIS Proof Air supply: 150 to 300Kpas With pressure regulator and filter Cable length : 5 meters With Bracket for Masoneilan 37, 38 series 9 11	11	1 345,00 €	14 795,00 €
2	CFS100-U1-X	Field Communication Software CommStaff With Alligator Clips With SFN communication adaptor Should be used with PC system with Windows 7 32 bits	1	1 043,00 €	1 043,00 €
3	AVP201-ESD2D-15MA-MW	Smart valve positioner strange selection of MA selection (single acting actuator) with reversing relay selection W for double acting actuator!	5	1 550,00 €	7 750,00 €
				<b>Total</b>	<b>EURO 23 588,00 €</b>
				<b>Minimum Charge</b>	<b>EURO - €</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO - €</b>
				<b>Freight Charge</b>	<b>EURO</b>
				<b>Sub-total</b>	<b>EURO 23 588,00 €</b>
				<b>VAT 21%</b>	<b>EURO</b>
				<b>Total</b>	<b>EURO 23 588,00 €</b>

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
 Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Lead time:** 8 weeks (Ex-factory)

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.