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To : Eng. Soad El-Hadedy
 Senior Instruments Engineer
 PROTEC

DATE: 04-juil-12

Soad.elhadedy@protec-eg.com

Your reference No. :

Att.: Tel: 02 25042546/7 Fax: 02 25079219

Our Quotation No. : Q2012RH251

Tel.: Mobi: 01145009041

Contact person : Mr. Regis Houllier

Fax: Web: <http://www.protec-eg.com>

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Web: Almukattam/ Cairo/ Egypt

Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	82968041-10090	HTM Motion Transmitter	1	864	864,00	6

Total	EURO	864,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	864,00
VAT 21%	EURO	
Total	EURO	864,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.