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To : Eng. Raouf Wahba
 Director &Tech. Manager

DATE: 26-juin-12

Tel:+20 222564086

Your reference No. :

Att.: Fax:+ 20 226012368 New

Our Quotation No. : Q2012RH242

Tel.: Mob: 01272666077

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Replacement of KUX123 - 1W11AX-X KUX60G-GBB1C2-X-X	Field mounted none Ex proof P/I converter Input : 0,2 - 1Kgf/cm2 Output: 4-20mA Connection: Rc1/4	1	1020	1 020,00	8
2	KUX113-XW11AX-7	Field type I/P converter Weather proof type Input : 4-20mA Output: 0,2 - 1 Kgf/cm2 Air connection: Rc1/4 With pressure regulator and filter	1	2053	2 053,00	8
				Total	EURO 3 073,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 3 073,00	
				VAT 21%	EURO	
				Total	EURO 3 073,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.