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To : Manuela Hagenbucher

DATE: 25-juin-12

INDUSTRIAL ELECTRONIC
 Siechenangerstr. 11

Your reference No. :

Our Quotation No. : Q2012RH238

Contact person : Mr. Regis Houllier

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Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

Att.: D-96317 Kronach

Tel.: Tel.: ++49/9261-962185-22

Fax: Fax: ++49/9261-51130

Email: Email: manuela.hagenbucher@indel.de

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Parts for R-33768-41-010 Valve						
1	82535500-60400	Gasket	4	143	572,00	8
2	82509583-19200	Gland packing	4	22	88,00	8
3	82534296-10300	Valve plug	1	2960	2 960,00	8
4	82534526-00300	cage	1	4653	4 653,00	8
5	82535505-60500	spiral gasket	4	78	312,00	8
6	82521098-10100	Actuator diaphragm	1	281	281,00	8
				Total	EURO	8 866,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	8 866,00
				VAT 21%	EURO	
				Total	EURO	8 866,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.