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To : Salomé Streicher
 Field Products Internal Sales & Customer Care
 Honeywell
 Treur Close, Waterfall Park, Bekker Road, Midrand, 1685, South Africa

DATE: 05-juin-12

Your reference No. :
 Our Quotation No. : Q2012RH208
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Phone: +27 11 695 8143
Tel.: Fax: +27 11 695 8186
Fax: Email: salome.streicher@honeywell.com
Email:
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	IL211-02 (82558222-10100)	Lock up valve	1	820	820,00	6
2	KZ03-2A-XX (80330420-10100)	Pressure regulator	1	176	176,00	6

Total	EURO	996,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	996,00
VAT 21%	EURO	
Total	EURO	996,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.