

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Olga Chebykina
 JSCo "Minudobreniya"
 International Trade Department
 tel: +7(342) 2207367

Att.: fax: +7(342) 2337774

Tel.:

Fax:

Email: chebykina@zmuperm.ru

Web:

DATE: 05-juin-12

Your reference No. :

Our Quotation No. : Q2012RH205

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Replacement of FrRC-105	HAH 2" * CV = 7,0 320K LENS RING HA4D see detail attached	1	16958	16 958,00	5 months
2	Replacement of LRCA-401	HAH 1 1/2" * CV = 7,0 320K LENS RING VA5D see detail attached Special Alloy (SUS304) has been replaced by SUS316L STELLITE	1	26226	26 226,00	5 months

Total	EURO	43 184,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	43 184,00
VAT 21%	EURO	
Total	EURO	43 184,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.