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To : Beta Instruments ApS
 Jorgen Harsto
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DATE: 02-juin-12

Your reference No. :
 Our Quotation No. : Q2012RH201
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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Email:
Web:

| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|------------------------|--|------|---|--------------------|----------------------|
| 1 | HEP17-13CLDY6RGSD-C1-X | JIS I/P Valve positioner 4-20mA input Air pressure: 300 to 400 Kpas linear input/output characterization with bracket for HA2/HL2 actuator Air connection: Rc1/4 With pressure regulator | 1 | 880 | 880,00 | 6 |
| | | | | Total | EURO 880,00 | |
| | | | | Minimum Charge | EURO 150,00 | |
| | | | | * Packing & Handling charges | EURO 0,00 | |
| | | | | Freight Charge | EURO | |
| | | | | Sub-total | EURO 880,00 | |
| | | | | VAT 21% | EURO | |
| | | | | Total | EURO 880,00 | |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.