

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
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To : Konstantin Ivashutkin

DATE: 31-mai-12

Руководитель проектов
 отдела промышленной автоматизации

Your reference No. :

Our Quotation No. : Q2012RH199

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

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Email: regis.houllier@airlitec.comWeb: <http://eu.azbil.com>Att.: 10/14, корп. А, ул. Радищева, БЦ "ИРВА"Tel.: Киев, 03680, УкраинаFax: Тел. +380 44 3511550Email: Моб. +380 50 3844553Web: konstantin.ivashutkin@honeywell.com

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	80377050-001 ==> 80377050-0010H	Pilot relay	2	180	360,00	5
2	80377072-001	Packing for pilot relay	2	10	20,00	5
				Total	EURO 380,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 380,00	
				VAT 21%	EURO	
				Total	EURO 380,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.