

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : DS Tankers GmbH & Co. KG
 Domstrasse 17
 20095 Hamburg
 Germany

DATE: 31-mai-12

Your reference No. :

Our Quotation No. : Q2012RH198

Contact person : Mr. Regis Houllier

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Web: <http://eu.azbil.com>

Att.: Joanna Ruchaj

Tel.: tel: +49 40 2262238 75

Fax: fax: +49 40 2262238 70

Email: email: purchasing@ds-tankers.com

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HEP17-13CLDY6RGSD-C1-X	JIS I/P Valve positioner 4-20mA input Air pressure: 300 to 400 Kpas linear input/output characterization with bracket for HA2/HL2 actuator Air connection: Rc1/4 With pressure regulator	1	968	968,00	6
				Total	EURO	968,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	968,00
				VAT 21%	EURO	
				Total	EURO	968,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.