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To : Lanit iv

DATE: 30-mai-12

Att.: Oleksandr Bush
Tel.: Tel: +38 044 499 07 88
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Web:

Your reference No. :
 Our Quotation No. : Q2012RH197
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.cc
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP201-ESD2D-15MA-M	Smart valve positioner Remote type TIIS Proof Air supply: 150 to 300Kpas With pressure regulator and filter Cable length : 5 meters With Bracket for Masoneilan 37, 38 series 9 11	6	1 345,00 €	8 070,00 €
				Total	EURO 8 070,00 €
				Minimum Charge	EURO - €
				* Packing & Handling charges	EURO - €
				Freight Charge	EURO
				Sub-total	EURO 8 070,00 €
				VAT 21%	EURO
				Total	EURO 8 070,00 €

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Lead time:** 8 weeks (Ex-factory)
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.