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To : Honeywell Field Solutions  
 "IRVA" Office Centre  
 10/14, Radyshcheva str., block "A"  
 Kyiv, 03680, Ukraine

DATE: 30-mai-12

Att.: Konstantin Ivashutkin  
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Your reference No. :  
 Our Quotation No. : Q2012RH196  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP302-CSD3A-2DYW-X	Smart valve positioner	13	886,00 €	11 518,00 €
2	AVP301-CSD3A-2DYW-X	Smart valve positioner	1	877,00 €	877,00 €
			<b>Total</b>	<b>EURO</b>	<b>12 395,00 €</b>
				<b>Minimum Charge</b>	<b>EURO - €</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO - €</b>
				<b>Freight Charge</b>	<b>EURO</b>
				<b>Sub-total</b>	<b>EURO 12 395,00 €</b>
				<b>VAT 21%</b>	<b>EURO</b>
				<b>Total</b>	<b>EURO 12 395,00 €</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Lead time:** 8 weeks (Ex-factory)
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.