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To : JOBSON ITALIA Srl  
 VAT IT 00961480118  
 via delle Pianazze 150A  
 19136 La Spezia (SP)

DATE: 29-mai-12

Your reference No. :

Our Quotation No. : Q2012RH00195

Contact person : Mr. Regis Houllier

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Att.: I T A L I A  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KDP22Y-1122A1-67 Y138A	Pneumatic Differential Transmitter span 250 to 5500 mH2O Air piping: RC1/4 Output signal: 0,2 to 1Kgf/cm2 Suppression : to be given at order level With pressure regulator and filter Input Range: to be given at order level Corrosion resistant painting	2	3 677,00	7 354,00	6

Total	EURO	7 354,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	7 354,00
VAT 21%	EURO	
Total	EURO	7 354,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.