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To : IMPEXRON GMBH  
 Griesstr. 42 72793 Pfullingen Steuer Nr:  
 78099/031159 Ust-Id Nr: DE260483039 Amtsgericht  
 Stuttgart Germany HRB 727853

DATE: 24-mai-12

Att.: Rositsa Kostadinova  
Tel.: Tel: +49 7121 948 77 15  
Fax: Fax: +49 7121 948 77 16  
Email: Mail: Kostadinova@impexron.com  
Web:

Your reference No. :  
 Our Quotation No. : Q2012RH191  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airitec.com](mailto:regis.houllier@airitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	82509011-16650	Valve Stem	1	117	117,00	12
2	82506991-16800	Valve Plug	1	2124	2 124,00	12
3	82509000-26650 ==> 82535005-00600	Valve stem	1	117	117,00	12
4	82507809-26300	Valve Plug	1	632	632,00	12
5	82506002-16600 ==> 82533058-10400	Valve Plug	1	152	152,00	12
6	82506005-16600 ==> 82533061-10400	Valve plug	1	152	152,00	12
7	82509011-26650	Valve stem	1	140	140,00	12
8	82506507-16600	Valve Plug	1	328	328,00	12
9	80167948-00600	Not Found	1			
10	82618391-36600	Not Found	1			
11	82508080-26600	Not Found	1			
12	8U026633/001	Not Found	1			

Total	EURO	3 762,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	3 762,00
VAT 21%	EURO	
Total	EURO	3 762,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

#### TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.