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To : SchuF Chemieventile Vertriebs GmbH & Co. KG
 An der Guldenmühle 8-10
 65817 Eppstein
 Germany

DATE: 20-nov-12

Your reference No. :

Our Quotation No. : Q2012RH188

Contact person : Mr. Regis Houllier

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Att.: Mr Eshetu Feseha

Tel.: Tel. +49 6198 571-100

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Email: Feseha, Eshetu <EFeseha@schuf.de>

Web: www.schuf.de

| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|---------------------|---|------|-------------------|------------------|----------------------|
| 1 | AVP302-FBD5B-1DYS-X | AVP300 positioner Input signal: 4-20mA with Hart FM explosionproof Corrosion proof model Air pressure : 450 to 700Kpas with Filter and pressure regulator With mounting bracket for actuator PAS1, PAS2 | 1 | 1040 | 1 040,00 | 5 |

| | | |
|------------------------------|------|----------|
| Total | EURO | 1 040,00 |
| Minimum Charge | EURO | 150,00 |
| * Packing & Handling charges | EURO | 0,00 |
| Freight Charge | EURO | |
| Sub-total | EURO | 1 040,00 |
| VAT 21% | EURO | |
| Total | EURO | 1 040,00 |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.