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To : SchuF Chemieventile Vertriebs GmbH & Co. KG  
 An der Guldenmühle 8-10  
 65817 Eppstein  
 Germany  
Att.: Mr Kevin Hoffman  
Tel.: Tel. +49 6198 571-107  
Fax: Fax: +49 6198-571-200  
Email: Hoffman, Kevin <KHoffman@fetterolfvalves.com>  
Web: www.schuf.de

DATE: 22-mai-12

Your reference No. :  
 Our Quotation No. : Q2012RH186  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SVX100-XNSAX-T1D-PD	SVX100 positioner Input signal: 4-20mA Air piping: 1/4 NPT Slide lever type Air pressure : 130 to 150Kpas Single acting actuator	1	897	897,00	5
				<b>Total</b>	<b>EURO 897,00</b>	
				<b>Minimum Charge</b>	<b>EURO 150,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 897,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 897,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.