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To : A.Mohajer

DATE: 16-mai-12

NIC GmbH

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Att.: 30167 Hannover, GermanyTel.: Tel: +49-511-7000137Fax: Fax:+49-511-7000094Email: email:sales@nic-gmbh.comWeb:

Your reference No. :

Our Quotation No. : Q2012RH183

Contact person : Mr. Regis Houllier

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| ITEM | MODEL  | DESCRIPTION   | Q'TY | U/PRICE<br>(EURO)            | AMOUNT<br>(EURO) | LEAD TIME<br>(Weeks) |
|------|--|---|------|------------------------------|------------------|----------------------|
| 1    | Replacement of SDC2005GC01A00001<br>C36TC0UA1000                   | Digital controller SDC36<br>Current output<br>Universal input<br>Power: 230Vac<br>With 3 alarm relays                               | 3    | 251                          | 753,00           | 6                    |
| 2    | Replacement of KZ13-1-2B-o-X<br>MVG1-2SA-X-X                       | 3 way manifold<br>Stainless steel SUS316  | 5    | 578                          | 2 890,00         | 6                    |
| 3    | replacement of STD920-A1H-00000-X-C7E9<br>GTX31D-AAAADCA-AXXXA1-R1 | DP transmitter serie GTX<br>Stainless steel wetted part<br>Custom calibration (need values at order level)<br>with mounting bracket | 2    | 773                          | 1 546,00         | 6                    |
|      |  |   |      | Total                        | EURO             | 5 189,00             |
|      |  |   |      | Minimum Charge               | EURO             | 150,00               |
|      |  |   |      | * Packing & Handling charges | EURO             | 0,00                 |
|      |  |   |      | Freight Charge               | EURO             |                      |
|      |  |   |      | Sub-total                    | EURO             | 5 189,00             |
|      |  |   |      | VAT 21%                      | EURO             |                      |
|      |  |   |      | Total                        | EURO             | 5 189,00             |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.