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DATE: 15-mai-12

Your reference No. :
 Our Quotation No. : Q2012RH180
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Replacement of 1LX5001-R 1LX7001-R	Limit Switch	13	206	2 678,00	6
2	KAS110-0-011	Obsolete with no replacement	5			
3	Replacement of JTD220Z-A1R-00000-GN4-XX GTX31D-BAAADAA-AF2AXA1-R1T1	AT9000 Advanced Transmitter/Differential Pressure A Material(Centerbody) 316 SST (Diaphragm:316L SST) B output 4 to 20mA (HART Communication) A Fill Fluid Regular type (Silicone OIL) A Material(Meterbody Cover,Vent/Drain plugs) SCS14A/316 SST D Process Connection 1/2 NPT Internal Thread, with Adapter Flange A Process Installation Vertical piping, Top Connection A Bolt/Nut Carbon Steel A Electrical Connection 1/2 NPT, Watertight F2 Explosion proof FM Intrinsically Safe A Indicator With Indicator X Paint Standard A Failure Alarm Upper Limit of output at abnormal Condition 1 Mounting Bracket CF8 (L form) R1 option Custom Calibration (need it at order level) T1 option Test Report	2	711	1 422,00	6

Total	EURO	4 100,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	4 100,00
VAT 21%	EURO	
Total	EURO	4 100,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: advance payment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.