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DATE: 14-mai-12

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Your reference No. :
 Our Quotation No. : Q2012RH172
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GOM810LM	Pneumatic actuator With handweel	1	4290	4 290,00	8
2	92500332-0010K	GO pilot for ambient temperature wth 40mm gauge in KG/cm2	2	1178	2 356,00	8
3	KUX113-XW11AX-7	I/P converter Field type Input : 4-20mA Output : 0,2 to 1 kgf/cm2 Air piping: Rc1/4 With pressure regulator and filter	2	2053	4 106,00	8
4	80330420-10100	Regulator KZ03-2A-X 0-4Kg gauge and Rc1/4	2	176	352,00	8
5	KZ03-1A	Regulator 140Kpas, RC1/4	2	135	270,00	8
6	VCL-5001	Limit Switch	2	121	242,00	8
				Total	EURO	11 616,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	11 616,00
				VAT 21%	EURO	
				Total	EURO	11 616,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.