

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : PRIME TRADING
 Prime Trading and Industrial Services GmbH
 Jungfernstieg 34 20354 Hamburg Germany

DATE: 10-mai-12

Att.: Alexander
Tel.: Dir +49 40 37 49 87 12
Fax: Tel +49 40 37 49 87 - 0
Email: Fax +49 40 37 49 87 87
Web: alexander@primetrading.de
 info@primetrading.de www.primetrading.de

Your reference No. :
 Our Quotation No. : Q2012RH168
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	82510020-20090 replaced by : 82510020-10200	Lubricator high pressure	5	375	1 875,00	8
2	82510000-10100 replaced by 82555330-10100	Lubricator	15	117	1 755,00	8

Total	EURO	3 630,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	3 630,00
VAT 21%	EURO	
Total	EURO	3 630,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: advance payment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.