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To : Teleson B.V.
 Nevadadreef 24-26, 3565 CB Utrecht, Nederland
 Postbus 9551, 3506 GN Utrecht, Nederland

DATE: 25-avr-12

Your reference No. :
 Our Quotation No. : Q2012RH157
 Contact person : Mr. Regis Houllier
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 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Martin Spruijt
Tel.: +31 30 263 10 00
Fax: +31 30 261 23 41
Email: martin@teleson.nl
Web: www.teleson.nl

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	PTG71B-E5C1AG4-M-1F	GP Transmitter flush connection FM Intrinsically safe Measuring Span: 0,2 to 2 Mpas Actual range : to be given at order level Wetted parts: Stainless steel Process connection: G1/2 external thread With indicator With test report	1	947	947,00	6
				Total	EURO	947,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	947,00
				VAT 21%	EURO	
				Total	EURO	947,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.