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To : HONEYWELL

DATE: 23-avr-12

Your reference No. :

Our Quotation No. : Q2012RH155

Contact person : Mr. Regis Houllier

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Email: regis.houllier@airlitec.comWeb: <http://eu.azbil.com>Att.: Miglena MihaylovaTel.: Tel: +359 2 4020 961Fax: Fax: + 359 2 4020 991Email: Mobile: + 359 882 700 331Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP301-QSD5C-XXXX-W	AVP Positionner with travel retransmissio Water proof Direct action Air pressure: 450 to 700Kpas With double acting actuator	4	977	3 908,00	6
				Total	EURO	3 908,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	3 908,00
				VAT 21%	EURO	
				Total	EURO	3 908,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.