

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Kohn Industry Products  
 Marine Spares  
 Oststrasse 64  
 D-22844 Norderstedt / Germany  
Att.: Anja Mertens  
Tel.: Tel: +49-40- 526 40 949  
Fax: Fax:+49-40-526 40 924  
Email: e-mail: KIPamertens@aol.com  
Web: mobil: +49-171-45 25 651

DATE: 23-avr-12

Your reference No. :  
 Our Quotation No. : Q2012RH150  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GTX35R-BADJ1EAEA02-AA2AHAX-A2R1	Replacement of STE929-1JA28J012-RWB7-C7D7E5U1 Remote Seal DP Transmitter 4-20mA with Hart Wetted parts: SUS316L Flanges: JIS 10K Flanges size: 2" flush type Flanges materail: SUS316 with bolts/nuts : SUS304 Capilarity length: 2 metres Electrical connection: 1/4NPT ATEX intrinsically safe With Indicator With corrosion proof finishing No mounting bracket With external zero/span adjustment With custom calibration: 4,094Kpas to 0,171Kpas	1	2155	2 155,00	8

<b>Total</b>	<b>EURO</b>	<b>2 155,00</b>
<b>Minimum Charge</b>	<b>EURO</b>	<b>150,00</b>
<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
<b>Freight Charge</b>	<b>EURO</b>	
<b>Sub-total</b>	<b>EURO</b>	<b>2 155,00</b>
<b>VAT 21%</b>	<b>EURO</b>	
<b>Total</b>	<b>EURO</b>	<b>2 155,00</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.