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To : Carsten Collmann  
 Purchasing Department  
 Hartmann Schiffahrts GmbH & Co.KG  
 Koenigstrasse 23  
 26789 Leer  
 Fon: +49(491)9288-191  
 Fax: +49-491-9288-224  
 Mobil: +49-171-3399915  
 E-Mail: purchase@hartmann-reederei.de  
 WEB: www.hartmann-reederei.de

DATE: 20-avr-12

Your reference No. :  
 Our Quotation No. : Q2012RH146  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GTX31D-AAAADCB-AF1AXA1-R1T1	DP Transmitter GTX Process connection: 1/2 NPT with adapter flange Bolts/nuts : SUS304 Electrical connection: 1/2 NPT FM Explosion proof With indicator Custom calibration: values need to be given at order level Test report	1	870	870,00	5
				Total	EURO 870,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 870,00	
				VAT 21%	EURO	
				Total	EURO 870,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.