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 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Marco Fortunati
 Shipping department

DATE: 08-juin-12

L&M Strumenti di Misura S.r.l.
Att.: Via Alfieri,1 – 05100 Terni - TR - (Italy)
Tel.: (Tel +39 (0) 744 407283 - Fax +39 (0) 744 428292
Fax: : Email : info@lemstrumenti.it Web: http://www.lemstrumenti.it
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2012RH143
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SVX102-LNSDX-TXX-MD	SVX Positionner ATEC intrinsically safe Direct mounting No pressure gauge	10	1069	10 690,00	6

Total	EURO	10 690,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	10 690,00
VAT 21%	EURO	
Total	EURO	10 690,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** advance payment
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.