

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Marco Fortunati  
 Shipping department

DATE: 20-avr-12

L&M Strumenti di Misura S.r.l.

Your reference No. :

Att.: Via Alfieri,1 – 05100 Terni - TR - (Italy)

Our Quotation No. : Q2012RH143

Tel.: ( Tel +39 (0) 744 407283 - Fax +39 (0) 744 428292

Contact person : Mr. Regis Houllier

Fax: : Email : info@lemstrumenti.it Web: http://www.lemstrumenti.it

Tel: +33 3 22 54 83 47

Email:

Fax: +33 3 22 54 83 29

Web:

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SVX102-LNSDX-TXX-MD	SVX Positionner ATEC intrinsically safe Direct mounting No pressure gauge	2	1177	2 354,00	6
				Total	EURO	2 354,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	2 354,00
				VAT 21%	EURO	
				Total	EURO	2 354,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** advance payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.