

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
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To : EOE engineering & Equipment Supply
 Ziegeleiweg 20, D-28757 Bremen Germany
 Tel: +49 421 651516 FAX +49 421 651342

DATE: 12-avr-12

Your reference No. :
 Our Quotation No. : Q2012RH137
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Ernst Orlovius
Tel.:
Fax: home page: www.eoe-engineering.de
Email: email: orlovius@eoe-engineering.de
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFPA15-01006B3T-M7	Pressure Indicating Controller PI + Batch Range: 0-600Kpas Air Piping: 1/4NPT internal Output: 0,1 to 1 bar Mounting: 2 inch Pipe With built in manual controller and Auto/man switch With pressure regulator and filter	1	4038	4 038,00	8
				Total	EURO 4 038,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 4 038,00	
				VAT 21%	EURO	
				Total	EURO 4 038,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.