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DATE: 12-avr-12

Your reference No. :
 Our Quotation No. : Q2012RH134
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP300-QSD2D-1DYT-X	SVP3000 Alphaplus Smart Valve Positioner Structure(Air piping , Electrical connection) Water-proof(1/4 NPT internal, M20x1.5) Finish Standard(Baked Acrylic) Positioner action Direct Action - Air pressure increases with Control signal increase Supply air pressure(Ps) 150<Ps<=300kPa (400kPa ,400kPa) Scale unit of pressure gauge bar Pressure regulator with filter Model KZ03 Pressure Regulator with Filter(Mounted on Positioner) Material of the bracket/bolts Stainless steel/Stainless Steel Mounting bracket for the actuator HA2, HA3, HL2, HL3 Options No selection	2	875	1 750,00	6
2	AVP301-QSD2D-2DYL-X	SVP3000 Alphaplus Smart Valve Positioner with travel transmitter Structure(Air piping , Electrical connection) Water-proof(1/4 NPT internal, M20x1.5) Finish Standard(Baked Acrylic) Positioner action Direct Action - Air pressure increases with Control signal increase Supply air pressure(Ps) 150<Ps<=300kPa (400kPa ,400kPa) Scale unit of pressure gauge bar Pressure regulator with filter Model KZ03 Pressure Regulator with Filter(with bracket for separated mount) Material of the bracket/bolts Stainless Steel/Stainless Steel Mounting bracket for the actuator PSA6/VA4-VA6 Produced after Apr. '83 Options No selection	2	1010	2 020,00	6

	Total	EURO	3 770,00
	Minimum Charge	EURO	150,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	
	Sub-total	EURO	3 770,00
	VAT 21%	EURO	
	Total	EURO	3 770,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.