

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Marcus Zander
 Vertriebsfachbearbeiter

DATE: 05-avr-12

straschu Rostock Elektro-Vertiebs GmbH

Your reference No. :

Our Quotation No. : Q2012RH126

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

Att.: Messestraße 20 / 18069 Rostock
Tel.: Telefon (0381) 7 76 45-28/ Telefax (0381) 7 76 45-40
Fax: m.zander@straschu-ev.de / www.straschu.de
Email:
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HLA-D500A	Analog output laser sensor	1	936	936	6

Total	EURO	936,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	936,00
VAT 21%	EURO	
Total	EURO	936,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.