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To : Marcus Zander  
 Vertriebsfachbearbeiter

DATE: 05-avr-12

straschu Rostock Elektro-Vertiebs GmbH

Your reference No. :

Our Quotation No. : Q2012RH126

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

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Att.: Messestraße 20 / 18069 Rostock  
Tel.: Telefon (0381) 7 76 45-28/ Telefax (0381) 7 76 45-40  
Fax: m.zander@straschu-ev.de / www.straschu.de  
Email:  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HLA-D500A	Analog output laser sensor	3	822	2466	6

Total	EURO	2 466,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 466,00
VAT 21%	EURO	
Total	EURO	2 466,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS:

**Trade Terms:** FCA Melsele Belgium

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.