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To : Lukasz Baster  
 Daume Regelarmaturen GmbH  
 Jathostraße 8  
 D-30916 Isernhagen

DATE: 02-avr-12

Your reference No. :  
 Our Quotation No. : Q2012RH122  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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Att.:  
Tel.: Tel: +49 511 90214-22  
Fax: Fax: +49 511 90214-17  
Email: E-Mail: [lbaster@daume-regelarmaturen.de](mailto:lbaster@daume-regelarmaturen.de)  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HTP-ASN1NNIEKDX	HTP Positioner Air supply : 130-150Kpas Full range NPT1/4 process connection Input/Ouput Characteristic : EQ% Actuator : Direct Position: Direct	1	987	987,00	6
				Total	EURO	987,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	987,00
				VAT 21%	EURO	
				Total	EURO	987,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.