

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : MITSUBISHI POWER SYSTEMS EUROPE,LTD.
 Avda. Francisco Montenegro 27, 21001 Huelva
 Spain

DATE: 23-mars-12

Your reference No. : MEPS-RFQ-COL-031R2
 Our Quotation No. : Q2012RH112
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Ako Sugiura
Tel.: Tel.: +34-91-576-9320
Fax: Mvl: +34-620-033-929
Email: Fax: +34-91-576-6653
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP301-CSD2D-XXXX-X	AVP positioner with retransmission signal ISSEP/CENELEC Flameproof Air pressure: 150<Ps<=300kPa Scale unit: Bar No mounting bracket no pressure regulator with filter	1	925	925,00	6
				Total	EURO	925,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	925,00
				VAT 21%	EURO	
				Total	EURO	925,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.