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To : "UNICOM"
 Science and Technology Group
 12a, 50 let Oktyabrya st., Kemerovo, 650000, Russia

DATE: 22-mars-12

Att.: Andrey
Tel.: Tel./fax: (+7)-3842-585787; -583937; -581215
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Your reference No. :
 Our Quotation No. : Q2012RH111
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	V5064A6069 size 125A	Valves	5	834	4 170,00	8
2	V5064A6051 100A	Valves	5	641	3 205,00	8
3	V5063A6086 50A	Valves	10	171	1 710,00	8
4	V5063A6078 40A	Valves	10	124	1 240,00	8
5	V5065A6068	Valves	2	408	816,00	8
6	ECM3000F0200	Motor control	15	519	7 785,00	8
7	M6284F1013 to be replaced by: ECM3000F0200	Motor control	15	519	7 785,00	8
	83165271-004	auxiliary switch (4 units)	15	27	405,00	8
8	M904F1076 to be replaced by: ECM3000F0200	Motor control	2	519	1 038,00	8
9	C36TR1UA2300 - 25 pcs	Controller	25	294	7 350,00	8
10	SDC 200-2G-P46A-005 to be replaced by: C36TR1UA2300	Controller	1	294	294,00	8
				Total	EURO 35 798,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 35 798,00	
				VAT 21%	EURO	
				Total	EURO 35 798,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.