

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
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To : Murat Bayram
 HTG / ENTEK TEKNİK A.S.
 Cevizli Mah. Tansel Cad.
 No:18 Maltepe / ISTANBUL

DATE: 19-mars-12

Att.: Tel: 0 216 459 8660
Tel.: Tax: 0 216 459 8370
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2012RH105
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|----------------|---|------|-------------------|------------------|----------------------|
| 1 | 82555330-10100 | Lubricator for VDN12Bx12B JPI300RF VP6 | 4 | 117,0 | 468,00 | 8 |
| | 82699195-20200 | lubricator adapter | 4 | 58,5 | 234,00 | 8 |
| | 82554595-10300 | Grease 650 (replace G-32) | 4 | 99,5 | 398,00 | 8 |
| 2 | 82559346-50400 | Gland Packing Replace Kit for VST3Bx3B JPI300RF VA4 (from V-139 to P6610CH+P6528) | 2 | 537,0 | 1 074,00 | 8 |
| | 82554595-10100 | Grease PS6 | 2 | 99,5 | 199,00 | 8 |
| 3 | V1290 | no longer in sale due to Asbestos phase out Need Production No for Gland Packing Kit replacement | 1 | | | |

| | | |
|---|-------------|-----------------|
| Total | EURO | 2 373,00 |
| Minimum Charge | EURO | 150,00 |
| * Packing & Handling charges | EURO | 0,00 |
| Freight Charge | EURO | |
| Sub-total | EURO | 2 373,00 |
| VAT 21% | EURO | |
| Total | EURO | 2 373,00 |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.