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To : MEYER INDUSTRIE-ELECTRONIC GMBH  
 Components for Automation  
 Phone: +49 (0) 54 81-93 85-0 · Fax: +49 (0) 54 81-93 85-12  
 Internet: <http://www.meyle.de> · E-Mail: [sales@meyle.de](mailto:sales@meyle.de)

DATE: 16-mars-12

Att.: Ralf Timmermann  
Tel.:  
Fax:  
Email: [rtimmermann@meyle.de](mailto:rtimmermann@meyle.de)  
Web:

Your reference No. :  
 Our Quotation No. : Q2012RH102  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG14-MH4G-1A1X-YAH	MagneW Converter	1	783,00	783,00	6
				Total	EURO 783,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 783,00	
				VAT 21%	EURO	
				Total	EURO 783,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.