

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : BEC Brazil Export & Consulting e.K.
 Buchenhain 26
 D-21217 Seevetal
 E-mail: info@bec-brazil.com

DATE: 15-mars-12

Your reference No. : 099/2012
 Our Quotation No. : Q2012RH097
 Contact person : Mr. Regis Houllier
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 Email: regis.houllier@airlitec.com
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Att.: Brigitte Adam
Tel.: 0049-40-768 999 23
Fax: 0049-40-768 999 24
Email:
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	VCX-7001	Explosion proof switch	25	305	7625	6
2	VCX-7003	Explosion proof switch	12	305	3660	6
				Total	EURO 11 285,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 11 285,00	
				VAT 21%	EURO	
				Total	EURO 11 285,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.