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To : Georgeta Bucurescu  
 port.0040.728.112.230

DATE: 14-mars-12

S.C. RAMIRA S.A

Your reference No. :

Our Quotation No. : Q2012RH096

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

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Att.: Str.V.Lucaciu, nr.160  
Tel.: Baia-Mare,jud.Maramures  
Fax: Romania  
Email: tel.0040.2626.21.68.68  
Web: fax.0040.262.20.60.77

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	FL7M-2J6HW-CN03	PROXIMITY SWITCH	2			
2	FL7M-10J6W-CN03	PROXIMITY SWITCH	4	168,0	672,0	6
3	FL7M-7J6HW-CN03	PROXIMITY SWITCH	57	141,9	8089,6	6
4	FL7M-3J6HW-CN03	PROXIMITY SWITCH	11	118,8	1306,4	6
5	FL7M-2J6HD-CN03	PROXIMITY SWITCH	11	99,8	1097,7	6
6	FL7M-10J6HW-CN03	PROXIMITY SWITCH	2			
7	FL7M-7J6HW-CN03	PROXIMITY SWITCH	1	141,9	141,9	6
8	FL7M-3J6HW-CN03	PROXIMITY SWITCH	1	118,8	118,8	6

Total	EURO	11 426,42
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	11 426,42
VAT 21%	EURO	
Total	EURO	11 426,42

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.