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To : Sadi ULUCAY  
 Export-Import Manager  
 ENTEK TEKNIK A.S.  
 HTG Group

DATE: 06-mars-12

Att.: www.htgrup.com

Tel.: Tel: +90 216 459 86 60

Fax: Fax: +90 216 459 83 70

Email:

Web:

Your reference No. :

Our Quotation No. : Q2012RH085

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	CFS100-U2-X	Smart Field Communicator Software and Adapter (with USB adapter)	3	1043	3 129,00	5

Total	EURO	3 129,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	3 129,00
VAT 21%	EURO	
Total	EURO	3 129,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.