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To : V.Ships (Germany) GmbH
 Gustav-Stresemann-Haus
 Stresemannstr. 342
 4th Floor
Att.: HAMBURG
Tel.: D-22761
Fax: Germany
Email:
Web: Mrs Iryna Raeder

DATE: 06-mars-12

Your reference No. : 1390-01894
 Our Quotation No. : Q2012RH083
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		Replacement of C312GA000200 :				
1	C36TR1UA4100	96*96 Digital Controller Motor Drive control with relays Universal power supply 100-240Vac Universal input 2 independant Event relays 2 current transformers 4 digital inputs	1	344	344	5
				Total	EURO 344,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 344,00	
				VAT 21%	EURO	
				Total	EURO 344,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.