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To : Maksym Logvinov
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DATE: 14-mars-12

Your reference No. :
 Our Quotation No. : Q2012RH075
 Contact person : Mr. Regis Houllier
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 Email: regis.houllier@airlitec.cr
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP201-ESD2D-15MA-W	Smart valve positioner	10	1 421,00 €	14 210,00 €
				Total	EURO 14 210,00 €
				Minimum Charge	EURO - €
				* Packing & Handling charges	EURO - €
				Freight Charge	EURO
				Sub-total	EURO 14 210,00 €
				VAT 21%	EURO
				Total	EURO 14 210,00 €

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Lead time: 8 weeks (Ex-factory)

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.