

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.  
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To : SMECRA SARL  
 23 rue Pierre et Marie Curie  
 ZA Les Pradeaux  
 63360 GERZAT

DATE: 02-janv-12

Your reference No. :  
 Our Quotation No. : Q2012RH073  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Att.: Vincent STOFLETH  
Tel.: Tel. 04 73 24 05 05  
Fax: Fax. 04 73 24 00 11  
Email:  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Replacement of VPI05 positioner:						
1	AVP302-EBD2B-1DYN-X	AVP positioner	2	895	1 790,00	6

<b>Total</b>	EURO	1 790,00
<b>Minimum Charge</b>	EURO	150,00
<b>* Packing &amp; Handling charges</b>	EURO	0,00
<b>Freight Charge</b>	EURO	
<b>Sub-total</b>	EURO	1 790,00
<b>VAT 21%</b>	EURO	
<b>Total</b>	EURO	1 790,00

### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.