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 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Fleet Management Ltd,Hong Kong

DATE: 15-févr-12

Your reference No. :

Our Quotation No. : Q2012RH054

Contact person : Mr. Regis Houllier

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Att.: Umesh Kumar Singh [mailto:umeshsingh@fleetship.com]

Tel.: Direct : +8522298 8431

Fax:

Email: [fleet-hk-tech11@fleetship.com](mailto:fleet-hk-tech11@fleetship.com)

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		for MT "SONGA WINDS, old production No : R-Z3908-41-031				
1	PTG70G -U5B1G3-C-1H	PTG pressure transmitter Range: -0,1 to 0,4 Mpas	1	628	628,00	6

Total	EURO	628,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	628,00
VAT 21%	EURO	
<b>Total</b>	<b>EURO</b>	<b>628,00</b>

### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.