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To : I&C Services B.V.
 Kleine Beer 58
 2952 AS, Alblasserdam
 The Netherlands

DATE: 09-févr-12

Att.: Fausto Tumolo
Tel.: T 0031(0)78 6913000
Fax: F 0031(0)78 6932220
Email: E f.tumolo@iandc.nl / service@iandc.nl
Web: W www.iandc.nl

Your reference No. :
 Our Quotation No. : Q2012RH044
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFTA12-06100A1T-KM7 Y138D	Temperature Indicating Controller Liquid fill Measuring Range: 0-100°C RC1/4 Air Piping Output: 0,2 to 1 Kgf/cm2 2 inch Pipe mounting With setting Knob With built in Auto-Man controller and switch With pressure regulator and filter With Option Semi standard silver corrosion resistant painting Finish If "Z" code means other than Silver Corrosion resistant painting, let us know we will requote	4	5187	20 748,00	10
				Total	EURO	20 748,00
				Minimum Charge	EURO	150,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	20 748,00
				VAT 21%	EURO	
				Total	EURO	20 748,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.