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To : Reederei NSB  
 Harburger Str. 47 - 51  
 Buxtehude 21614 Germany

DATE: 08-févr-12

Att.: HANS-JUERGEN KAACK  
Tel.: Tel No: 0049-4161-645-242  
Fax: Fax No: 0049-4161-645-144  
Email: hkaack@reederei-nsb.com  
Web:

Your reference No. :  
 Our Quotation No. : Q2012RH041  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Replacement of STD920-E1H-00000-P3-E9 GTX31D-AAAADCA-AF1AXA1-R1	DP transmitter GTX series Connection: 1/2 NPT with adapter flange Electical connection:1/2 NPT FM explosion proof With display With 2 " Pipe bracket Range: to be specified at order level or used CFS100	1	838	838,00	6
2	CFS100-U1-X	Smart communicator CFS100	1	994		

Total	EURO	838,00
Minimum Charge	EURO	150,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	838,00
VAT 21%	EURO	
Total	EURO	838,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

#### TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.