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To : "UNICOM"
 Science and Technology Group
 12a, 50 let Oktyabrya st., Kemerovo, 650000, Russia

DATE: 06-févr-12

Your reference No. :
 Our Quotation No. : Q2012RH037
 Contact person : Mr. Regis Houllier
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Att.: Andrey
Tel.: Tel./fax: (+7)-3842-585787; -583937; -581215
Fax:
Email: e-mail: unikom@kemsu.ru
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
	For valves : 415-8221-0300 and 415-8221-0500					
1	80224105-19500	Diaphragm for VA2 actuator (cold weather spec, min(-)40degC, NEOPRENE) special # V93-6242-00	1	360	360,00	6
2	82520324-00100	Diaphragm for VA1 actuator (cold weather spec, min(-)40degC, NEOPRENE) special # V93-6242-00	1	315	315,00	6
				Total	EURO 675,00	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 675,00	
				VAT 21%	EURO	
				Total	EURO 675,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.