

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : Dott. Ing. SCANDURA & FEM S.r.l.

DATE: 01-févr-12

Your reference No. :

Our Quotation No. : Q2012RH035

Contact person : Mr. Regis Houllier

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Email: regis.houllier@airlitec.comWeb: <http://eu.azbil.com>Att.: Mr Hugo LampognanaTel.: +39 02 959574.30Fax: +39 02 95328231Email:Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP301-FSD5A-XD99-W	Valve Positioner With travel retransmission FM explosion proof Direct action Air Pressure regulator remote : from 450 to 700Kpas No regulator Special mounting bracket for STI valve actuator Reversing relay for double acting actuator	2	883	1 766	6
				Total	EURO	1 766,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 766,00
				VAT 21%	EURO	
				Total	EURO	1 766,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.