

Bosdellestraat 120/2, B-1933 ZAVENTEM, **BELGIUM**.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Imtrade

DATE: 30-janv-12

Att.: Pavel Kholkin
Tel.: (499) 165-29-54
Fax: (499) 165-29-63
Email: <mailto:pavel@imtrade.ru>
Web:

Your reference No. :
 Our Quotation No. : Q2012RH033
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	FL2-4E6QS	Switch	5	66,00	330	5
		EX1 declaration	1	50,00	50	5
			Total	EURO	380,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO	10,00	
			Sub-total	EURO	390,00	
			VAT 21%	EURO		
			Total	EURO	390,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** Lubeck
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.