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To : Charlie Anderson
 Sales Engineer
 Tyne Valves Limited
 Telephone: 0191 4146555

DATE: 10-janv-12

Att.: Fax: 0191 4140666
Tel.: email: canderson@tynevalves.co.uk
Fax: Web: www.tynevalves.co.uk
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2012RH011
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
	R-9YM97-41-080	AGVB 1 inch				
	82553327-10100	P4519 Gland packing	5	15,30	76,50	6
	82553016-10100	V543 (TEF) Gasket	1	53,10	53,10	6
	82553306-10100	EPDM+NYLON66 Diaphragm PSA1 PSK1 RSA1	1	70,20	70,20	6
	82553274-10200	Plug+Stem	1	257,40	257,40	12
	82558014-50100	Seat Ring	1	128,70	128,70	12
				Total	EURO 585,90	
				Minimum Charge	EURO 150,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 585,90	
				VAT 21%	EURO	
				Total	EURO 585,90	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.