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To : Renate Polzin

DATE: 28-mars-12

BLITZ Industrial Equipment oHG  
 Gartenstr. 74

Your reference No. :

Our Quotation No. : Q2012RH007

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

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Att.: D-41236 Mönchengladbach

Tel.:

Fax: Tel. +49 (0)2166 2922

Email: Fax +49 (0)2166 25241

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
7	AVP300-PSD3A-1DYQ-X	Positioner AVP	1	825	825,00	8
8	HTP-ASH1NNILADX	HTP Positioner	3	1 006	3 018,00	8
9	82253799-20100	pilot relay 4K assy	8	477	3 816,00	8

Total	EURO	7 659,00
Minimum Charge	EURO	0,00
<b>Extra Discount</b>	<b>-3%</b>	<b>229,77</b>
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	350,00
<b>Sub-total</b>	<b>EURO</b>	<b>7 779,23</b>
<b>VAT 21%</b>	<b>EURO</b>	
<b>Total</b>	<b>EURO</b>	<b>7 779,23</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** CPT Mönchengladbach, GERMANY

Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.